



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 29/2026
(*NEW SEASON TEAS ONLY)

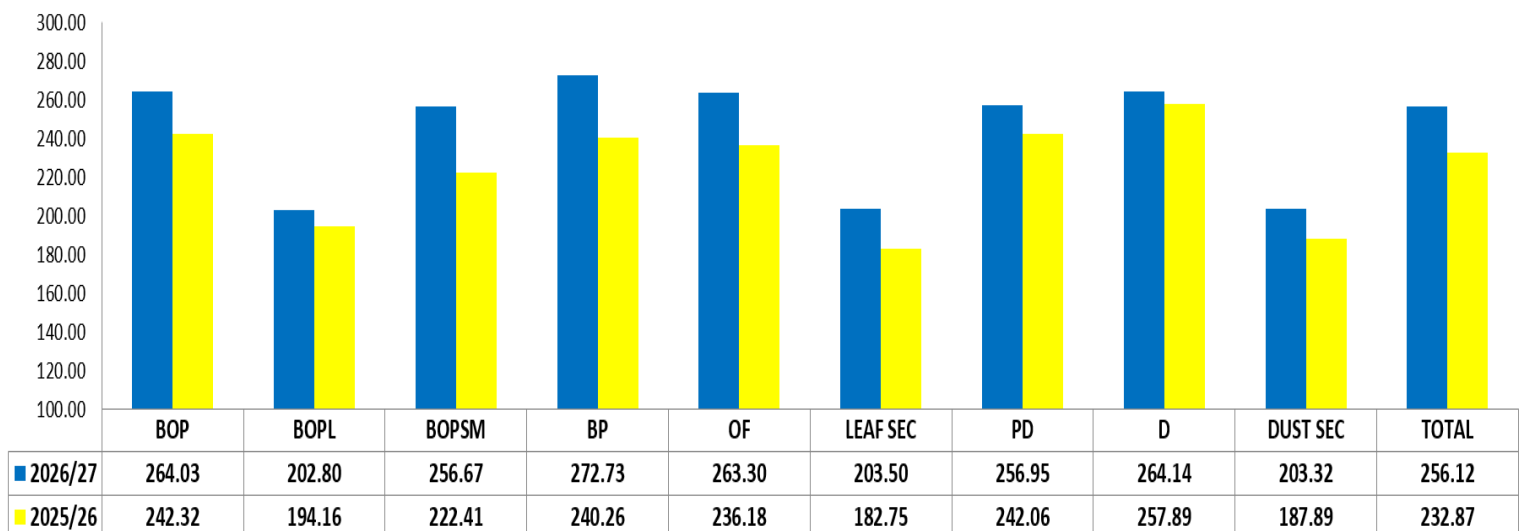
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* Best and good liquoring sorts sold irregular and lower following quality.	* Best and Good category irregular and lower following quality.
* Mediums and plainers followed a similar trend.	* Mediums followed similar trend.
	* Plainers were barely steady

Buying Analysis	
LEAF	DUST
* WI: Mainstay.	* HUL: Good support.
* HUL: Operated.	* WI: Good support.
* TCPL: Selective on plainers.	* TCPL: Selective.
* Internals: Fair support.	* Internals: Fair enquiry.
* Exporters: Operated.	

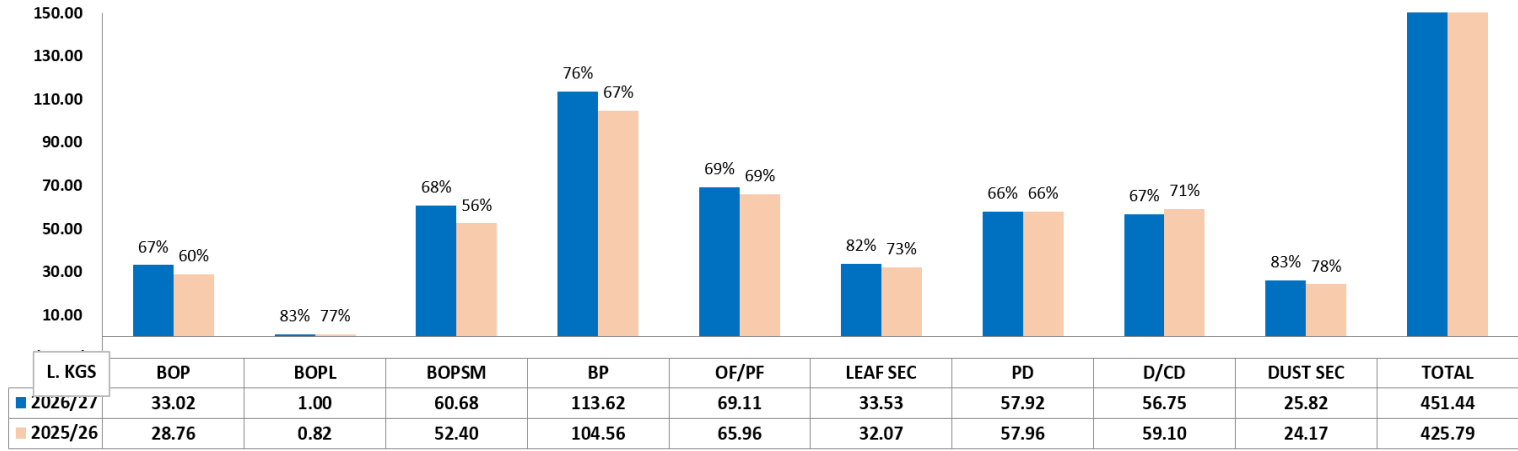
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 29		
	SALE 29	SALE 28	+/-	SALE 29	SALE 28	+/-	SALE 29	SALE 28	+/-	2026/27	2025/26	2024/25
LEAF	250.97	256.51	-5.54	229.84	228.99	0.85	267.94	271.26	-3.32	258.89	229.62	254.12
DUST	244.53	245.77	-1.24	236.15	234.30	1.85	246.08	256.12	-10.04	250.00	239.41	236.44
TOTAL	248.77	252.87	-4.10	232.03	230.88	1.15	260.11	265.79	-5.69	256.12	232.87	248.00

GTAC AUCTION AVERAGES										
SALE		Sale 22	Sale 23	Sale 24	Sale 25	Sale 26	Sale 27	Sale 28	Sale 29	
LEAF	2026/27	248.81	248.98	263.00	268.39	267.71	262.22	256.51	250.97	
	2025/26	233.81	238.86	241.28	244.25	238.39	228.47	228.99	229.84	
DUST	2026/27	233.51	230.35	242.60	251.84	258.40	253.55	245.77	244.53	
	2025/26	254.10	249.59	257.87	250.53	240.67	237.41	234.30	236.15	
TOTAL	2026/27	244.58	242.91	256.41	263.11	264.89	259.61	252.87	248.77	
	2025/26	240.44	242.41	246.68	246.20	239.16	231.58	230.88	232.03	

GTAC Grade Wise Averages Upto Sale 29



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 29

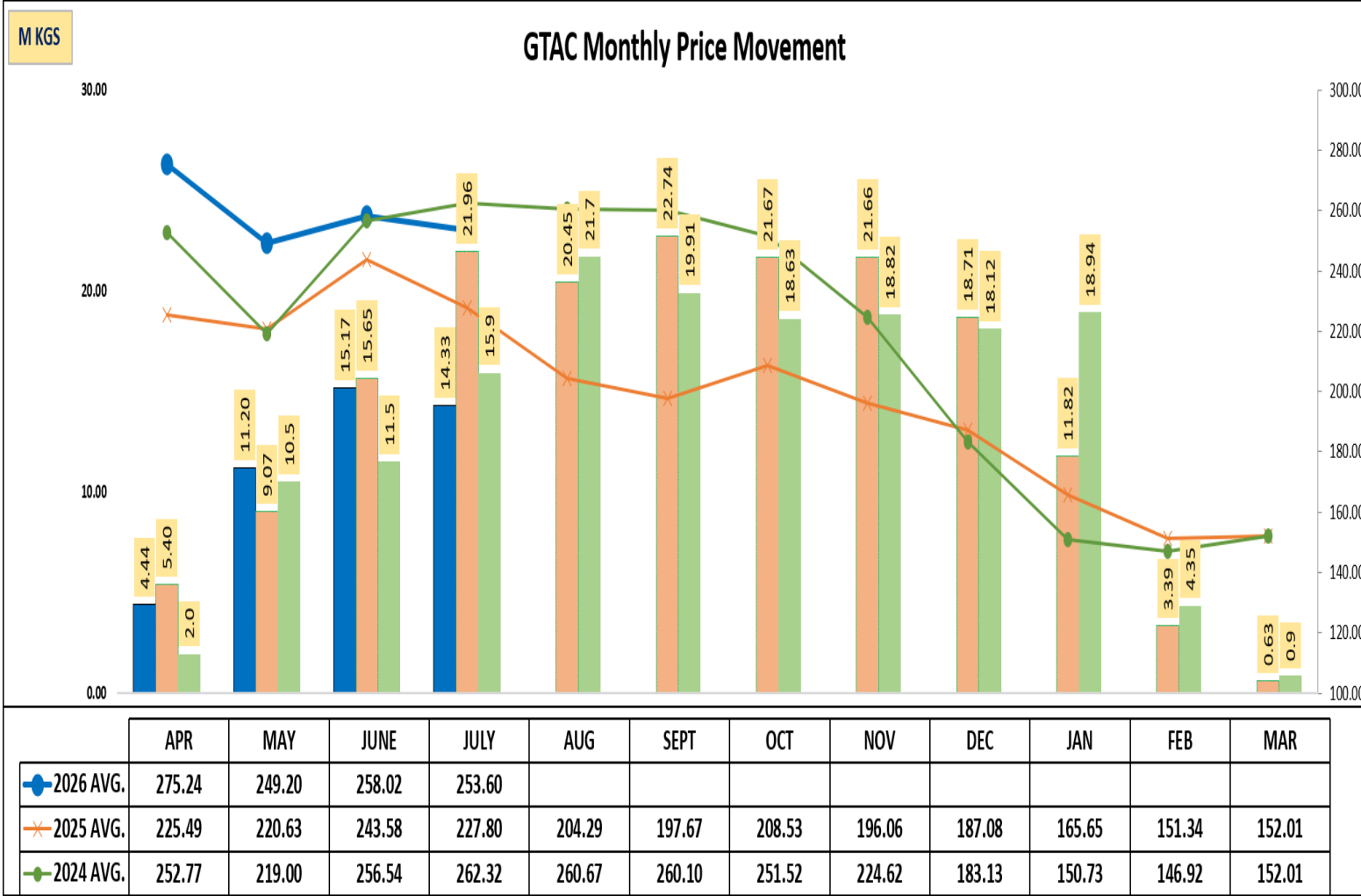


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 29			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	31,30,142	23,07,429	257.03	26%	29,52,981	20,70,004	262.77	30%	2,97,97,637	2,14,89,398	265.19	28%
FANNINGS	11,21,494	6,75,081	253.98	40%	11,36,748	7,42,405	262.34	35%	1,00,57,283	69,10,808	263.30	31%
LEAF SEC.	3,76,460	3,15,689	200.30	16%	3,35,708	2,93,333	197.60	13%	32,02,663	26,95,478	197.36	16%
LEAF TOTAL	46,28,096	32,98,199	250.97	29%	44,25,437	31,05,743	256.51	30%	4,30,57,582	3,10,95,684	258.89	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	19,86,763	13,47,694	255.90	32%	19,33,395	12,98,950	256.30	33%	1,72,15,260	1,14,66,814	260.51	33%
DUST SEC.	4,39,147	3,71,001	203.21	16%	3,70,753	2,96,481	199.68	20%	31,11,750	25,81,567	203.32	17%
DUST TOTAL	24,25,910	17,18,695	244.53	29%	23,04,147	15,95,431	245.77	31%	2,03,27,010	1,40,48,381	250.00	31%
TOTAL	70,54,007	50,16,894	248.77	29%	67,29,585	47,01,174	252.87	30%	6,33,84,593	4,51,44,064	256.12	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 29			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	46,28,096	32,98,199	250.97	29%	44,25,437	31,05,743	256.51	30%	4,30,57,582	3,10,95,684	258.89	28%
2025/26	41,38,351	27,04,805	229.84	35%	41,11,875	27,18,832	228.99	34%	4,38,10,390	2,84,56,891	229.62	35%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	24,25,910	17,18,695	244.53	29%	23,04,147	15,95,431	245.77	24577%	2,03,27,010	1,40,48,381	250.00	31%
2025/26	21,37,623	14,39,281	236.15	33%	22,25,025	15,07,421	234.30	32%	2,01,94,875	1,41,22,567	239.41	30%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	70,54,007	50,16,894	248.77	29%	67,29,585	47,01,174	252.87	30%	6,33,84,593	4,51,44,064	256.12	29%
2025/26	62,75,975	41,44,086	232.03	34%	63,36,900	42,26,253	230.88	33%	6,40,05,265	4,25,79,458	232.87	33%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 29			2026/27		UPTO SALE 29		
	SALE 29	SALE 28	2026/27	2025/26	2024/25	SALE 29	SALE 28	2026/27	2025/26	2024/25
BELOW 150	2	3	3	17	14	3	3	3	16	17
BETWEEN 151.00-200.00	26	24	20	26	17	26	23	22	26	24
BETWEEN 201.00-250.00	26	24	26	19	20	30	34	31	16	18
BETWEEN 251.00-300.00	24	21	23	18	19	20	21	20	15	17
BETWEEN 301.00-350.00	15	19	19	15	13	15	14	18	16	13
BETWEEN 351.00-400.00	5	5	6	4	11	3	3	4	7	8
ABOVE 400.00	2	3	3	2	5	3	2	2	3	3

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
30	1,23,572	43,678	1,67,250	1,23,335	51,425	1,74,760	237	-7,747	-7,510
31	1,26,334	48,144	1,74,478	1,32,600	53,589	1,86,189	-6,266	-5,445	-11,711
32	1,33,124	50,187	1,83,311	1,37,026	49,180	1,86,206	-3,902	1,007	-2,895
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note July 2026-27 Price is calculated on SALE 27,28,29 Only

GTAC BUYING FOR THE SALE 29											
	LEAF			DUST				TOTAL			
OFFER	46,28,096.1		Kgs	OFFER	24,25,910.4		Kgs	OFFER	70,54,006.5		Kgs
SOLD	32,98,200.0		Kgs	SOLD	17,18,694.0		Kgs	SOLD	50,16,894.0		Kgs
SOLD %	71%			SOLD %	71%			SOLD %	71%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,62,958	190.31	5%	TCPL	1,52,269	214.39	9%	TCPL	3,15,227	201.94	6%
HUL	3,11,652	254.59	9%	HUL	4,70,349	284.13	27%	HUL	7,82,001	272.36	16%
W.India	12,03,634	267.16	36%	W.India	4,88,920	224.44	28%	W.India	16,92,554	254.82	34%
WI.Pack	3,75,569	276.75	11%	WI.Pack	69,421	291.05	4%	WI.Pack	4,44,990	278.98	9%
N.India	5,76,588	232.82	17%	N.India	1,54,001	227.45	9%	N.India	7,30,589	231.69	15%
NI.Pack	51,163	231.31	2%	NI.Pack	3,405	282.90	0%	NI.Pack	54,568	234.53	1%
Packeteers	92,080	191.90	3%	Packeteers	83,426	204.65	5%	Packeteers	1,75,506	197.96	3%
C.India	18,556	291.25	1%	C.India	31,268	228.33	2%	C.India	49,824	251.76	1%
Exports	2,12,952	265.02	6%	Exports	35,220	229.96	2%	Exports	2,48,172	260.04	5%
Local	1,84,530	228.40	6%	Local	35,549	220.37	2%	Local	2,20,079	227.10	4%
S.India	8,905	201.95	0%	S.India	1,13,932	247.37	7%	S.India	1,22,837	244.08	2%
Others	99,613	224.57	3%	Others	80,934	243.75	5%	Others	1,80,547	233.17	4%
TOTAL	32,98,200	250.97	100%	TOTAL	17,18,694	244.53	100%	TOTAL	50,16,894	248.77	100%

GTAC ASSAM BATTING ORDER UPTO SALE 29						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
SOTAI	1	22,893	541.08		6,637	427.01
HOOKHMOL	2	42,476	539.45	1	49,874	519.77
DECKIAJULI	3	1,30,790	528.75	2	89,606	459.78
HATIMARA	4	88,691	493.69	3	1,18,525	445.83
HALMARI	5	1,31,351	468.16	4	1,54,852	431.93
DEOHALL	6	1,69,775	426.21	24	2,12,051	354.02
KAMARBUND	7	51,398	415.44	8	44,957	394.39
BANAMALIE	8	63,907	408.91	5	42,314	424.10
HAROOCHARAI	9	45,799	400.85	6	74,593	403.29
DUFLATING	10	31,052	395.16	16	55,502	362.89
GELAKEY	11	80,719	387.54	11	82,373	386.13
LOHPOHIA	12	36,480	386.96	9	28,749	394.08
DOOMNI	13	2,54,296	378.79	12	1,79,105	380.12
DEHA	14	91,505	378.28	20	68,715	358.06
GILLAPUKRI	15	24,758	375.52		17,691	325.70
GHILLIDARY	16	41,309	372.61	19	35,780	359.87
BORSILLAH	17	84,283	371.81	14	1,34,231	367.65
KHONA	18	58,616	367.09	15	57,955	364.63
BETTYBARI	19	2,39,597	361.02	31	2,63,409	334.78
BIJLEEJAN	20	1,80,280	360.06	18	1,50,611	361.33
BOCHAPATHAR	21	22,423	358.96	28	27,811	340.16
BONPITHA	22	21,889	358.82		10,258	337.50
HIRAJULI	23	31,737	355.83	7	41,920	396.03
CHARAIDEOPREMIUM	24	74,554	353.61	30	89,034	337.18
DHOOOLIE	25	54,185	350.93	21	29,367	357.92

* Above 20 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 29						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	94,313	569.88	1	95,490	531.03
SOTAI	2	22,893	541.08		6,637	427.01
DECKIAJULI	3	1,30,790	528.75	3	89,606	459.78
GATOONGA	4	87,255	513.25	2	63,362	482.03
MOKRUNG	5	24,396	494.72	6	33,565	443.43
HATIMARA	6	88,691	493.69	5	1,18,525	445.83
HALMARI	7	1,75,105	468.51	7	2,18,781	434.58
DEOHALL	8	1,69,775	426.21	35	2,12,051	354.02
KAMARBUND	9	51,398	415.44	14	44,957	394.39
DUFLATING	10	54,168	415.01	24	70,106	366.98
SALKATHONI	11	70,554	410.36	10	1,05,404	410.42
BANAMALIE	12	63,907	408.91	8	42,314	424.10
KOOMTAI(B)	13	4,15,168	404.09	20	2,23,765	376.16
GHILLIDARY	14	56,009	400.93	30	35,780	359.87
HAROOCHARAI	15	45,799	400.85	11	74,593	403.29
DOOMURDULLUNG	16	1,34,194	395.57	9	1,00,841	414.00
HAJUA	17	1,20,521	390.62	27	1,14,205	361.95
GELAKEY	18	80,719	387.54	17	82,373	386.13
LOHPOHIA	19	36,480	386.96	15	28,749	394.08
DOOMNI	20	2,54,296	378.79	18	1,80,446	379.88
DEHA	21	91,505	378.28	32	68,715	358.06
JAMIRAH	22	24,188	377.34	34	44,769	357.39
GILLAPUKRI	23	24,758	375.52		17,691	325.70
KHARIKATIA	24	1,62,611	372.67	16	1,14,268	388.61
DOOLAHAT	25	1,36,677	372.51	12	1,38,041	400.54

* Above 20 K

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